SYLLABUS

1. Data about the program of study

1.1 Institution	The Technical University of Cluj-Napoca
1.2 Faculty	Faculty of Automation and Computer Science
1.3 Department	Computer Science
1.4 Field of study	Computer Science and Information Technology
1.5 Cycle of study	Bachelor of Science
1.6 Program of study/Qualification	Computer science/ Engineer
1.7 Form of education	Full time
1.8 Subject code	51.

2. Data about the subject

2.1 Subject name			Management and communication			
2.2 Course responsible/le	ecture	•	Assist. Prof. Veronica Maier, PhD			
2.3 Teachers in charge of laboratory/ project	semir	ars/	-			
2.4 Year of study	III	2.5 Sem	ester	ester 2 2.6 Type of assessment (E - exam, C - colloquium, V - verification)		С
2.7 Cubicat actors	DF — j	fundamen	ndamentală, DD – în domeniu, DS – de specialitate, DC – complementară			DD
2.7 Subject category DI – Impusă, DO		Op – opț	p – opțională, DFac – facultativă		DI	

3. Estimated total time

3.1 Number of hours per week	2	of which:	Course	2	Seminars		Laboratory	Project	
3.2 Number of hours per semester	28	of which:	Course	28	Seminars		Laboratory	Project	
3.3 Individual study:									
(a) Manual, lecture materia	l and n	otes, bibli	ography						6
(b) Supplementary study in the library, online and in the field							5		
(c) Preparation for seminars/laboratory works, homework, reports, portfolios, essays							6		
(d) Tutoring							3		
(e) Exams and tests							2		
(f) Other activities:									
3.4 Total hours of individual study (suma (3.3(a)3.3(f))) 22									
3.5 Total hours per semester (3.2+3.4) 50									
3.6 Number of credit points 2									

4. Pre-requisites (where appropriate)

4.1 Curriculum	Not the case
4.2 Competence	Not the case

5. Requirements (where appropriate)

5.1. For the course	The existence of multimedia equipment
5.2. For the applications	Not the case

6. Specific competence

6.1 Professional competences	C5 – Designing, managing the lifetime cycle, integrating and ensuring the
	integrity of hardware, software and communication systems (1 credit)
	C5.1 - Specifying the relevant criteria regarding the lifetime cycle, quality,
	security and computing system's interaction with the environment and human
	operator
	C5.2 - Using interdisciplinary knowledge for adapting an information system to
	application domain requirements
	C5.3 - Using fundamental principles and methods for security, reliability and

	usability assurance of computing systems C5.4 - Adequate utilization of quality, safety and security standards in information processing C5.5 - Realization of a project including problem identification and analysis, design and development, while proving the understanding of the basic quality needs and requirements
6.2 Cross competences	CT2 – Identifying, describing and conducting processes in the projects management field, undertaking different team roles and clearly and concisely describing own profesional results, verbally or in writing, in Romanian and in an international language. (1 credit)

7. Discipline objective (as results from the *key competences gained*)

7.1 General objective	Understand, assimilate and use of basic management and communication concepts, principles and techniques
7.2 Specific objectives	Understand the basic managerial functions, the organization's internal environment, the motivation of people, the organizational communication, communication barriers, increasing communication, overcoming of internal conflicts and the link between leadership and communication.

8. Contents

8.1 Lectures	Hours	Teaching methods	Notes
Introduction in management: management concept, managerial functions, the managers, challenges confronting contemporary management	e managers, challenges confronting 2h		
Organization's internal environment: culture and business ethics	2h	multimedia	
External environment (general and task environment components)	4h	presentation on-line/ onsite, interactivity by	
Planning	2h	exemplifying the	
Organizing	2h	presented concepts,	
Coordinating and motivating people	2h	 using the questions- answer method during 	
Controlling and performance assessment	2h	the course, discussing	
Organizational communication (content, functions, types, networks); interpersonal and group communications	2h	case studies, playing thematic strategy	
Communication barriers	2h	game, interactive	
Increasing the effectiveness of communication	2h	lectures	
Conflict and conflict management	2h		
Negotiation and assertive communication	2h		
Leadership and communication	2h		
Bibliography	•		

Bibliography

1. Catana D., Dobra Constantinescu A., Management in Power Point, UTPRES 2004

2. Adler, R.B., Elmhorst, J.M, Communicating at work, Principles and practices for Business and the professions, 8th ed., McGraw Hill, 2005

- 3. Becker, E.F., Wortmann, J., Mastering communication at work: how to lead, manage and influence, McGraw Hill Professional, 2009, disponibil pe:
- http://books.google.ro/books/about/Mastering_Communication_at_Work.html?id=0G6LuTp6XhsC&redir_esc=y
- 4. Bell, A.H., Smith, D.M., Management communication, 2nd ed., John Wiley&Sons Inc., 2006
- 5. Nicolescu, O. Fundamentele managementului organizației, Editura Universitară, 2008
- 6. Nicolescu, O., Verboncu, I. Managementul organizației, Editura Economică, București, 2007

8.2 Applications – Seminars/Laboratory/Project	Hours	Teaching methods	Notes
-			
Bibliography			
-			

^{*}Se vor preciza, după caz: tematica seminariilor, lucrările de laborator, tematica și etapele proiectului.

9. Bridging course contents with the expectations of the representatives of the community, professional associations and employers in the field

In order to provide the content for the lecture and establish the method of the teaching / learning process the professor organizes meetings with entrepreneurs, who speak to students about the needs and expectations of employers in the area.

10. Evaluation

Activity type	Assessment criteria	Assessment methods	Weight in the final grade			
Course	The students answer to open ended and closed questions; involvement during the course by preparing and presenting teamwork papers.	Written exam on-line/onsite	100%			
Seminar						
Laboratory						
Project						
Minimum standard of performance:						
Requirement for t	Requirement for the credits: N>5					

Date of filling in:	Titulari Course	Titlu Prenume NUME Assist. Prof. Veronica Maier, PhD	Semnătura
	Applications	-	

Date of approval in the department

Head of department Prof.dr.ing. Rodica Potolea

Date of approval in the Faculty Council

Dean Prof.dr.ing. Liviu Miclea